

Hanoi, 28 July 2016

FORM FOR OBTAINING WRITTEN VOTE
GENERAL SHAREHOLDERS' MEETING OF VINGROUP JOINT STOCK COMPANY

Respectfully submitted to: **Mr./Mrs./Ms.:**

Address:

Sequence No.:

Number of Shares held:

Number of votes:

I. Company's name:

VINGROUP JOINT STOCK COMPANY

Head Office: No 7, Bang Lang 1 Street, Vinhomes Riverside Ecological Area, Viet Hung Ward, Long Bien District, Hanoi, Vietnam.

Business registration number: 0101245486 issued for the first time by the Business Registration Office of Hanoi Department of Planning and Investment on 03 May 2002.

II. Purpose of obtaining written vote:

The Board of Directors (“**BOD**”) of Vingroup Joint Stock Company (“**Vingroup**”) deemed it necessary to obtain shareholders' written vote on the following issues:

1. Approving the appropriation plan for capital surplus to increase charter capital by way of issuing shares to existing shareholders as stated in the Proposal of the BOD;
2. Approving the implementation scheme as stated in the Proposal of the BOD.

Documents included in the voting ballot may be downloaded from the Shareholder Relations section in Vingroup's official website: <http://www.vingroup.net>.

III. Issues for shareholders' written vote:

1. **Approving the appropriation plan for capital surplus to increase charter capital by ways of issuing shares to existing shareholders as stated in the Proposal of the BOD enclosed hereto.**

Voting: Agree Disagree Abstain

2. **Approving the implementation scheme as stated in the Proposal of the BOD enclosed hereto.**

Voting: Agree Disagree Abstain

Notes on the method of voting

- Please put a cross (X) or a tick (✓) into one of three boxes only for each issue: Agree, Disagree or Abstain;

- *Invalidity of a vote includes the following: (i) if two boxes or more of one issue are ticked/crossed, the voting on such issue shall be considered invalid; (ii) the ballot paper is not signed (in case of individual shareholder), is not signed and/or sealed by the legal representative (in case of an institutional shareholder); (iii) the envelop is opened prior to the vote counting; (iv) the ballot paper is sent to the Company after the deadline set herein beneath; (v) the ballot paper is corrected, erased or marked;*
- *If the three vote boxes (Agree, Disagree or Abstain) of an issue are left blank but the Shareholder still leaves his/her signature, full name and seals (in case where the voter is an institutional shareholder) in this ballot paper, she/he shall be considered "Abstain".*

IV. Deadline for sending the voting ballot:

The filled voting ballot must be sent to the Vingroup Joint Stock Company by 12:00pm, 13th August 2016 using one of the following methods:

1. By post. The voting ballot must be sent in a sealed envelope (enclosed hereto) to the Head Office of Vingroup at the hereunder address.
2. Via fax or email to the official email address of Vingroup.

Vingroup Joint Stock Company

Head office address: No.7 Bang Lang 1, Vinhomes Riverside Eco Urban Area, Viet Hung Ward, Long Bien District, Hanoi

Tel: (84 4) 39749999

Fax: (84 4) 39748888

Email: info@vingroup.net

This ballot paper must be sent by the shareholder strictly by the deadline stated above. Failure to do so will result in the loss of voting right for the above issues.

CHIEF EXECUTIVE OFFICER

CHAIRMAN OF THE BOD

(signed)

(signed)

Duong Thi Mai Hoa

Pham Nhat Vuong

Certified by the Shareholder

(Signature and full name in case of an individual shareholder;

Signature, full name of the Legal Representative, and seal required in case of an institutional shareholder)
